

# GAIL (INDIA) LIMITED & its CGD JVs AND GAIL GAS LIMITED & its JVs Invite Expression of Interest (EOI)

From ENTREPRENEURS / SOLE PROPRIETORSHIPS / PARTNERSHIPS / LIMITED LIABILITY PARTNERSHIPS / COMPANIES/ COOPERATIVE SOCIETIES / TECHNOLOGY PROVIDERS

*For* **SUPPLY OF COMPRESSED BIO GAS (CBG)** 

Under

# SATAT

# (Sustainable Alternative towards Affordable Transportation)

| •     |                                      | ·                         |
|-------|--------------------------------------|---------------------------|
| S No. | Name of CGD Company                  | Website                   |
| 1     | GAIL (India) Limited                 | www.gailonline.com        |
| 2     | GAIL Gas Limited                     | www.gailgas.com           |
| 3     | Aavantika Gas Limited                | www.aglonline.net         |
| 4     | Bhagyanagar Gas Limited              | www.bglgas.com            |
| 5     | Central UP Gas Limited               | www.cugl.co.in            |
| 6     | Green Gas Limited                    | www.gglonline.net         |
| 7     | Mahanagar Gas Limited                | www.mahanagargas.com      |
| 8     | Maharashtra Natural Gas Limited      | www.mngl.in               |
| 9     | Tripura Natural Gas Company Limited  | www.tngclonline.com       |
| 10    | Vadodara Gas Limited                 | www.vgl.co.in             |
| 11    | Godavari Gas Private Limited         | www.godavarigas.in        |
| 12    | Rajasthan State Gas Limited          | www.rsgl.rajasthan.gov.in |
| 13    | Haridwar Natural Gas Private Limited | www.hngpl.in              |
| 14    | Goa Natural Gas Private Limited      | www.goanaturalgas.com     |
|       |                                      |                           |

# EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES



# (Press Release)

# **NOTICE INVITING EXPRESSION OF INTEREST (EOI)**

# Ref.: GAIL\_CBG18

Date: 01/09/2019

# SUPPLY OF COMPRESSED BIO GAS (CBG) TO GAIL (India) Limited & its CGD JVs and GAIL GAS Limited & its JVs

- GAIL (INDIA) LIMITED is the largest Natural Gas Transmission and Marketing Company in India. Further, GAIL along with its CGD JVs / Subsidiaries and its JVs are engaged in development of City Gas Distribution (CGD) business to supply Gas to various sectors i.e. Compressed Natural Gas (CNG) for transport sector and Piped Natural Gas (PNG) for domestic, commercial and industrial sector in various cities of India. The names of companies involved in the CGD business are as follows;
  - i. GAIL (INDIA) LIMITED
  - ii. GAIL GAS LIMITED
  - iii. Aavantika Gas Limited
  - iv. Bhagyanagar Gas Limited
  - v. Central UP Gas Limited
  - vi. Green Gas Limited
  - vii. Mahanagar Gas Limited
  - viii. Maharashtra Natural Gas Limited
  - ix. Tripura Natural Gas Company Limited

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- x. Vadodara Gas Limited
- xi. Godavari Gas Private Limited
- xii. Rajasthan State Gas Limited
- xiii. Haridwar Natural Gas Private Limited
- xiv. Goa Natural Gas Private Limited

Above companies shall be referred as CGD Companies subsequently in this EOI.

- CGD Companies, invite online offers through Expression of Interest (EOI) from Entrepreneurs / Sole Proprietorships / Partnerships / Limited Liability Partnerships / Companies/ Cooperative Societies / Technology Providers (herein after called APPLICANT), for supply of Compressed Bio Gas (CBG), from Plants processing biomass / waste and providing the produced Compressed Bio Gas (CBG) to various Retail Outlets of CGD Companies across the country.
- 3. The purpose of inviting this EOI is to encourage the APPLICANT to set up Biomass / Waste to CBG Plants and further utilising the existing potential of CBG in India.
- 4. Finalization of APPLICANTS as mentioned in this EOI Document is an ongoing process.

| 5. | Schedule of | of the release | of EOI is | tabulated below |
|----|-------------|----------------|-----------|-----------------|
|----|-------------|----------------|-----------|-----------------|

| EOI No | Start date | End Date   | Initiation of evaluation |
|--------|------------|------------|--------------------------|
| CBG08  | 01.04.2019 | 15.04.2019 | 16.04.2019               |
| CBG09  | 16.04.2019 | 30.04.2019 | 01.05.2019               |
| CBG10  | 01.05.2019 | 15.05.2019 | 16.05.2019               |
| CBG11  | 16.05.2019 | 31.05.2019 | 01.06.2019               |
| CBG12  | 01.06.2019 | 15.06.2019 | 16.06.2019               |
| CBG13  | 16.06.2019 | 30.06.2019 | 01.07.2019               |
| CBG14  | 01.07.2019 | 15.07.2019 | 16.07.2019               |
| CBG15  | 16.07.2019 | 31.07.2019 | 01.08.2019               |
| CBG16  | 01.08.2019 | 15.08.2019 | 16.08.2019               |
| CBG17  | 16.08.2019 | 31.07.2019 | 01.09.2019               |

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| CBG18 | 01.09.2019 | 15.09.2019 | 16.09.2019 |
|-------|------------|------------|------------|
| CBG19 | 16.09.2019 | 30.09.2019 | 01.10.2019 |

Above EOI schedule is tentative, fortnightly EOIs will be released, if required, based on the response to previous EOIs and requirement of the CGD companies. EOI dates may be further extended as per the decision of the CGD Company.

# Major Timelines & Other details for this EOI

| EOI Download                        | EOI may be downloaded from any of the Website provided in above table   |
|-------------------------------------|---|
| EOI Cost                            | NIL   |
| Submission of Signed<br>Stamped EOI | The completely filled, signed stamped EOI to be submitted to<br>the concerned CGD company in whose GA the applicant<br>desires to sell CBG along with copy to <u>cbg@gail.co.in</u> Refer<br>below <b>TABLE A</b> for email |

## TABLE A

| S   | Name of CGD                             | Website                   | Email ID for submission of   |
|-----|---|---------------------------|------------------------------|
| No. | Company                                 | website                   | EOI                          |
| 1   | GAIL (India) Limited                    | www.gailonline.com        | kk04676@gail.co.in           |
| 2   | GAIL Gas Limited                        | www.gailgas.com           | marketing_gailgas@gail.co.in |
| 3   | Aavantika Gas Limited                   | www.aglonline.net         | sandeep@aglonline.net        |
| 4   | Bhagyanagar Gas<br>Limited              | www.bglgas.com            | mkurakula@hpcl.in            |
| 5   | Central UP Gas Limited                  | www.cugl.co.in            | navinsingh@cugl.co.in        |
| 6   | Green Gas Limited                       | www.gglonline.net         | r.rini@gglonline.net         |
| 7   | Mahanagar Gas Limited                   | www.mahanagargas.com      | ebuy@mahanagargas.com        |
| 8   | Maharashtra Natural<br>Gas Limited      | www.mngl.in               | info@mngl.in                 |
| 9   | Tripura Natural Gas<br>Company Limited  | www.tngclonline.com       | bananidebbarman@gail.co.in   |
| 10  | Vadodara Gas Limited                    | www.vgl.co.in             | marketing_gailgas@gail.co.in |
| 11  | Godavari Gas Private<br>Limited         | www.godavarigas.in        | marketing_gailgas@gail.co.in |
| 12  | Rajasthan State Gas<br>Limited          | www.rsgl.rajasthan.gov.in | marketing_gailgas@gail.co.in |
| 13  | Haridwar Natural Gas<br>Private Limited | www.hngpl.in              | marketing_gailgas@gail.co.in |
| 14  | Goa Natural Gas                         | www.goanaturalgas.com     | marketing_gailgas@gail.co.in |

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**Private Limited** 

- 6. Queries: Applicants to note that any queries related with EOI of the concerned CGD Company are to be submitted online only at Email ID provided in TABLE A with CC to <u>cbg@gail.co.in</u> Queries/clarifications received in any other form are liable to be unanswered. A written reply from the concerned CGD Company will be given on the same ID.
- 7. For details of complete EOI, interested parties may visit Website of GAIL & its CGD JVs and GAIL GAS Limited & its JVs as mentioned above in **Table A**.
- 8. All revisions, clarifications, corrigenda, addenda, time extensions etc. to the EOI will be hosted on above websites.

# 9. Submission of EOI

The EOI complete in all respect for any of CGD Companies should be filled, signed, stamped and submitted through e-mail at Email ID of the respective CGD Company as mentioned in TABLE A for which the applicant desires to apply with CC to <u>cbg@gail.co.in</u> before due date and time. No physical EOI shall be accepted.

APPLICANTs may apply to a specific CGD Company for a particular Plant. If EOIs are submitted to more than one CGD Company companies for the same Plant, the EOI for the Plant is liable to be rejected by all CGD Companies.

10. The selection/empanelment of the APPLICANT shall be made individually by the respective CGD Company, based on marking system as detailed in the EOI document and APPLICANT shall be informed accordingly.

## I. INTRODUCTION

- 1. Waste / Bio-mass sources like agricultural residue, cattle dung, sugarcane press mud, municipal solid waste and sewage treatment plant waste, etc. produce bio-gas through the process of anaerobic decomposition. The bio-gas is purified to remove hydrogen sulphide (H<sub>2</sub>S), carbon dioxide (CO<sub>2</sub>), water vapour and compressed as Compressed Bio Gas (CBG), which has methane (CH<sub>4</sub>) content of more than 90%. CBG has calorific value and other properties similar to CNG and hence can be utilized as green renewable automotive fuel. Thus it can replace CNG in automotive, industrial and commercial areas, given the abundance biomass availability within the country.
- 2. Ministry of Petroleum & Natural Gas has already announced the National Policy on Bio-Fuels 2018, which emphasizes on promotion of advanced Bio-fuels including CBG in the country.
- 3. To create a steady supply chain for CBG and entrepreneurship opportunities, CBG Plants shall mainly be set up by independent entrepreneurs. CGD Company shall off-take CBG produced from such Plants.

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- 4. CGD entities propose to procure CBG from existing, upcoming & planned Compressed Bio Gas (CBG) Plants in India.
- 5. The general terms for the APPLICANT shall be on the following lines:
  - a) APPLICANT shall be responsible for planning, preparation, engineering and execution of the project, including storage of raw material, operation and maintenance of the plant, maintaining final product output quantity and quality, managing the by-products and wastes from the plant as per existing central / state norms and providing performance guarantee for the project at their own cost.
  - b) Setting-up and commissioning of the CBG Plant and its continuous operation is the complete responsibility of the APPLICANT including arranging the entire land and finance.
  - c) Compressed Bio Gas (CBG) to be supplied shall meet **IS 16087:2016** specifications of BIS (detailed below) and any other further revisions in the said specifications.

|       | IS 16087 : 2016 Standard  |                      |  |  |  |
|-------|---|----------------------|--|--|--|
| S No. | Characteristic  | Requirement          |  |  |  |
| 1     | Methane percentage (CH <sub>4</sub> ), minimum  | 90.0 %               |  |  |  |
| 2     | Only Carbon Dioxide percentage (CO <sub>2</sub> ),, maximum   | 4%                   |  |  |  |
| 3     | Carbon Dioxide (CO <sub>2</sub> )+ Nitrogen (N <sub>2</sub> )+ Oxygen (O <sub>2</sub> )<br>percentage maximum | 10%                  |  |  |  |
| 4     | Oxygen (O <sub>2</sub> ) percentage maximum   | 0.5%                 |  |  |  |
| 5     | Total sulphur (including H <sub>2</sub> S) mg/m <sup>3</sup> , maximum  | 20 mg/m <sup>3</sup> |  |  |  |
| 6     | Moisture mg/m <sup>3</sup> , maximum  | 5 mg/m³              |  |  |  |

Also as per the IS 16087:2016 specifications, the following shall also be met

- i. CBG shall be free from liquids over the entire range of temperature and pressure encountered in storage and dispensing system.
- ii. The CBG shall be free from particulate matter such as dirt, dust, etc.
- iii. CBG delivered shall be odorized similar to a level found in local distribution (ref. IS 15319)

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- d) The CBG is to be compressed at 250 Bar and supplied through Cascades to the CGD Company Retail Outlets as mentioned in the EOI document.
- e) The off-take of CBG by the respective CGD Company shall be as per the demand in the market and it is expected that from the initial phase to the subsequent off-take upto designed capacity of the Plant, the supply shall be increasing gradually over a period of time.
- f) The minimum designed capacity of a single CBG Plant shall be 2.0 Tonnes Per Day (TPD) of CBG.

## 6. Qualification criteria

- a) The APPLICANT should be of minimum 21 years of age (in case of individual APPLICANT).
- b) The APPLICANT shall be of Indian nationality AND/OR a company registered in India AND/OR Non-Resident Indians/Persons of Indian Origin AND/OR a Multi-National Company having its registered office in India / Overseas Corporate Bodies having its registered office in India.
- c) The APPLICANT shall follow all the statutory norms as prescribed from time to time by Government of India or local government/government bodies for setting-up and its operation & maintenance of the CBG Plants.
- d) Evaluation of the EOIs shall be carried out of a total of 100 marks allocated as per table hereunder. The prospective APPLICANT has to score minimum of 35 marks to qualify.
- e) If more than 01 EOIs are received for the same GA and the concerned CGD Company cannot accommodate all the EOIs then the EOIs having higher qualification criteria marks will be selected.

| S.<br>No. | Qualification Criteria  | Marks                        | Document<br>Required  |
|-----------|---|------------------------------|---|
| (i)       | Number of Years' Experience of the Firm in any sector as on one day prior to EOI submission date  | APPLICANT to submit relevant |   |
| a)        | More than or equal to 5 years   | 15                           | documents on  |
| b)        | More than or equal to 2 years, but less than 5 years  |                              | registration of   |
| c)        | Less than 2 years   | 5                            | Company   |
| (ii)      | Past Experience in preceding 10 years of project<br>execution including supply, installation,<br>commissioning of Facilities to produce biogas or past<br>experience in any other project work in | Max 25<br>marks              | APPLICANT to<br>submit relevant<br>Work Orders/<br>Completion |

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| S.<br>No. | Qualification Criteria  | Marks           | Document<br>Required   |  |  |
|-----------|---|-----------------|--|--|--|
|           | energy/healthcare/social<br>welfare/infrastructure/power/biomass/transport.                                   |                 | Certificate / any other document in  |  |  |
| a)        | Minimum 1 project with investment between INR 5 – INR 10 crore each   | 25              | support of<br>execution of the<br>Plant  |  |  |
| b)        | Minimum 1 project with investment between INR 2 – INR 5 crore each  | 15              | Plant  |  |  |
| c)        | Minimum 1 project with investment between INR 1 – INR 2 crore each  | 10              |  |  |  |
| d)        | Minimum 1 project with investment of upto INR 1 crore   | 5               |  |  |  |
| (iii)     | Turnover (Average of last 3 Financial years i.e. 2015-<br>16, 2016-17 & 2017-18 as per audited balance sheet) | Max 30<br>marks |  |  |  |
| a)        | More than or equal to INR 5 crore   | 30              | Annual reports containing audited  |  |  |
| b)        | More than or equal to INR 3 crore, but less than INR 5 crore  | 20              | balance sheets<br>and profit & loss  |  |  |
| c)        | More than or equal to INR 1 crore, but less than INR 3 crore  | 10              | accounts<br>statement  |  |  |
| d)        | Less than INR 1 crore   | 5               |  |  |  |
| (iv)      | Technical competencies & tie-ups  | Max 30<br>marks | APPLICANT to submit relevant   |  |  |
| a)        | Possessing in-house technical know-how / Tie up with technology provider on digester                          | 10              | technical<br>documents<br>including<br>documents<br>proving in-house<br>technology /<br>technology tie-ups |  |  |
| b)        | Possessing in-house technical know-how / Tie up with technology provider on purification system               | 10              |  |  |  |
| c)        | Possessing in-house technical know-how / Tie up with technology provider on compressor                        | 10              |  |  |  |

## 7. Risks

The APPLICANT should be well aware of the various risks involved in the setting up the CBG Plant and its marketing and should conduct independent due diligence before committing to any investment decision. CGD Company shall not be responsible for any of their business decisions or any future losses arising due to any unforeseen circumstances.

8. The prospective APPLICANTS shall clearly specify Plant-wise the name of the concerned CGD Company and their respective GA through which they choose to market the CBG. The details of GAs of the CGD entities are given in **Annexure III**.

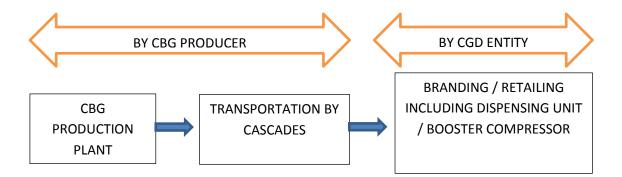
EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

## The APPLICANTS should clearly specify their preference in the following table:

| S.<br>No. | NAME & LOCATION OF<br>EXISTING/PLANNED PLANT |          | NAME OF CGD<br>COMPANY<br>THROUGH WHICH<br>CBG WILL BE<br>RETAILED | GA OF THE CGD<br>COMPANY IN<br>WHICH CBG<br>WILL BE<br>RETAILED |  |  |
|-----------|--|----------|--|---|--|--|
|           | Name   | Location | Existing/<br>Planned   | Capacity<br>(Tonnes<br>per Day)                                 |  |  |
| 1         |  |          |  |   |  |  |
| 2         |  |          |  |   |  |  |
| 3         |  |          |  |   |  |  |

#### 9. Business Model for supply of CBG

Producer(s) / Seller(s) (Party/Entrepreneur) shall deliver CBG, at CGD Company's *existing or new Retail Outlet / Stand-alone Selling Point* through Cascades. The equipment for dispensing CBG at CGD Company *existing or new Retail Outlet / Stand-alone Selling Point* shall be installed and maintained by CGD Company & the CBG nozzles shall be manned and operated by CGD Company or its authorised service agent/ dealer/ representative. The outlet flange of the Cascade / Inlet Flange of Compressor at the Retail Outlet shall be the Point of Sale for CBG. The cascade to remain connected to the compressor at retail outlet till the dispensation is operationally feasible.



## EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

#### Pricing Framework of CBG

# (To be retailed through CGD Company / Fixed for three years from 01.01.2019 / The price will be reviewed at the end of 3 years.)

| Item   | Unit   | Price |
|--|--------|-------|
| Basic Price of CBG meeting IS 16087 : 2016<br>standard, compressed at <b>250</b> bar and delivered at<br>CGD Company Retail Outlet in cascades | Rs./kg | 46.00 |
| GST as per actual (presently 5%)   | Rs./kg | 2.30  |
| Total supply price (incl. GST) to be paid to party   | Rs./kg | 48.30 |

- 10. Finalization of APPLICANTS as mentioned in this EOI Document is an ongoing process as mentioned in the Notice Inviting Tender, which may be further extended depending on the decision of CGD Company. CGD Company reserves the right to discontinue the process at any point of time without assigning any reasons. All applications received shall be evaluated periodically against the qualification criteria mentioned in this EOI Document. On evaluation, if applicant is found to have submitted incomplete or ambiguous documents in support of any qualification criteria, a techno-commercial query may be sent to the applicant seeking clarification / required documents in support of the qualification criteria.
- 11. The empanelled APPLICANT shall be informed separately by the respective CGD Company regarding their empanelment based on the documents submitted against qualification criteria. APPLICANT must submit application only after verifying their qualification against criteria mentioned in this EOI Document.

#### II. <u>GENERAL</u>

1. This document comprises three sections namely, Notice Inviting EOI, Format for submission of EOI (attached as **Annexure-I** including a Cover Letter & its **Annexure-A**)

## 2. Submission of EOI

3. The APPLICANT shall also furnish self-certification of being not under liquidation, court receivership or similar proceeding in support of their fulfilling the eligibility criteria. The same to be provided for all the partners, wherever applicable. A format for the same is attached as **Annexure II**.

EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

- 4. CGD Company will not be responsible for any cost or expenses incurred by the APPLICANT in connection with preparation or delivery of EOI.
- 5. After the empanelment / selection of the APPLICANTS as per the evaluation criteria, the following shall be the procedure
  - a. CGD Company shall inform APPLICANT to provide presentation of its Business plan & model (feedstock, plant location, distance from retail outlet etc.) along with any related original documents. CGD Company will not be responsible for any cost or expenses incurred by the APPLICANT, for this purpose.
  - CGD Company may carry out Site Visit for evaluation / verification. The APPLICANT shall have no objection whatsoever in this regard and shall facilitate CGD Company visit.
  - c. CGD Company to carry out the Techno Commercial Feasibility for CBG sale. The CGD company may also evaluate, if required, other feasible options like CBG injection into CGD pipeline network, Cascade / CBG compressor provisions by CGD etc. Mutual agreement may be arrived between concerned CGD and CBG entity separately considering various other feasible options after provisioning of various cost components in the CBG value chain, maintaining the overall intent of proposed pricing framework as per Section I Clause 9 of this EOI.
  - CGD company to release LOI document based on techno commercial feasibility of CGD company
  - e. Signing of Commercial Agreement.
- Within one month of acceptance of LOI, APPLICANT to submit a bank guarantee, to safeguard investment of CGD Company towards retailing of CBG. The same is detailed below
  - a. For existing Plant producing CBG, a bank guarantee amount of Rs. 1 lakh per CBG Plant.
  - b. For other (planned /under construction) CBG Plants, a bank guarantee amount of Rs. 5 lakh per CBG Plant.
- 7. The APPLICANT is required to furnish all information and documents as called for in this EOI in English language. Any printed literature / documentary evidence submitted in another language, along with the EOI documents needs to be accompanied by an authentic English translation, in which case, for the purpose of interpretation of the document, the English version will govern.

# EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

### III. SPECIAL TERMS AND CONDITIONS

The following are indicative but not exhaustive terms and conditions for supply of CBG to CGD Company

#### Business model

- Specific business model, as mentioned in point 9, to be finalized.
- CBG to be sold under brand name of CGD Company.

#### Quality Parameters

- Supply of CBG shall be as per IS 16087:2016 standards. Filtration unit, Drying unit and Online Gas Chromatograph / Gas Analyser shall be used to ensure CBG is compliant to IS 16087:2016 standards. CBG shall be compressed at 250 Bar pressure during delivery.
- APPLICANT shall have a well-equipped laboratory, online Gas Chromatograph/ gas analyser and all relevant testing equipment.
- All lab equipment maintained by the APPLICANT shall be duly certified periodically by a Government Approved Testing Laboratory.
- Test reports certified by APPLICANT shall accompany each batch of supply.
- CGD Company shall have right of independent sample testing, which shall be binding on all Parties.

#### Supply Conditions

- The production of CBG shall be synchronized to market demand with increase in production gradually to meet market demand.
- The term of commercial agreement shall be 10 years. The same shall be extended on mutual consent.

#### Supply Disruption

 In the event supplies are not maintained for a continuous period or are intermittent, CGD Company shall be free to either suspend supplies or terminate the commercial agreement and obtain CBG / CNG from other sources at producer's risk & cost.

#### Approvals

 Seller shall obtain all necessary statutory approvals for its Facility and Equipment.

#### Safety Procedures

- Both parties shall follow all the applicable safety procedures.

## IV. INTEGRITY PACT

APPLICANT shall also have to essentially sign an Integrity Pact (IP) as applicable for concerned CGD Company before entering into commercial agreement with the CGD Company.

#### EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

#### V. GRIEVANCE REDRESSAL MECHANISM

Any dispute arising out of this EOI shall be resolved amicably through discussions in good faith with a view to expeditiously resolve such dispute. In the event the dispute persists, the Parties agree to resolve the dispute by conciliation in accordance with provisions of CGD Company, if applicable. In the event of non-resolution of dispute by Conciliation within a period of 60 days or non-applicability of CGD Company conciliation rule, the Parties agree to settle the dispute by arbitration in accordance with the Rules of SCOPE Forum of Conciliation and Arbitration (SFCA). The venue for arbitration shall be New Delhi and the language of arbitration shall be English. The award of arbitrator shall be final and binding on the Parties.

#### VI. <u>GOVERNING LAWS</u>

The laws of Union of India shall govern all matters concerning the EOI. Any issue arising related to the EOI or the selection process shall be adjudged by the courts in New Delhi, India alone.

CGD Company reserves the right to accept or reject, any or all EOIs received at its absolute discretion without assigning any reason whatsoever.

## VII. IMPORTANT NOTE

This advertisement does not constitute and will not be deemed to constitute any commitment on part of CGD Company to off-take CBG.

CGD Company has the sole discretion to qualify or accept the EOI and reject the proposal without assigning any reason whatsoever.

Furthermore, this advertisement neither confirms the right nor an expectation on any party to participate in the proposed EOI.

EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

## ANNEXURE – I

## FORMAT FOR SUBMISSION OF EOI

(to be printed on the official stationery / letterhead of the APPLICANT)

To,

(Name & Address of respective CGD Company as applicable)

Dear Sir,

Subject: Submission of Expression of Interest for "Supply of Compressed Bio Gas (CBG) to CGD Companies".

With reference to your EOI inviting notice Ref. No: GAIL\_CBG0.... dated ...... and after examining the detailed documents, selection criteria and other details mentioned in the EOI document for "**Supply of Compressed Bio Gas (CBG) to CGD Companies**", I/We hereby offer to submit my / our Expression of Interest.

- All the schedules and documents necessary in this connection are enclosed hereto. All the documents/ photocopies of the documents have been self-attested by me/us and CGD Company is free to reject our candidature if any of the documents/photocopies of the documents is/are found to be false or forged.
- 2. I/we, hereby also declare(s) that my/our organisation/firm is not debarred/ blacklisted by any Central/State Govt. department, agency, PSUs/ Institution/ Agencies/ Autonomous organization.
- 3. The information sought from me as per the EOI notice is enclosed in **Annexure-A** to this letter.

Yours Faithfully,

(Signature & Stamp of Authorised Signatory)

Designation:

Date:

Place:

# EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

# Annexure – A

| Name of the Project  | Supply of Com<br>Company   | pressed Bio Gas (CBG) to CGD |
|--|--|------------------------------|
| 1.0 General Information  | ·  |                              |
| Name of the APPLICANT submitting EOI                                   |  |                              |
| Nature or legal status of the APPLICANT                                |  |                              |
| Structure of the APPLICANT   | Entrepreneurs / Sole Proprietorships / Partnerships<br>/ Limited Liability Partnerships / Companies/<br>Cooperative Societies / Technology Providers |                              |
| Name and address of associated companies to be involved in the project |  |                              |
| with relationship and role, if any                                     |  |                              |
| Details of Registration document of the APPLICANT                      |  |                              |
| (provide details & submit copy of the                                  |  |                              |
| company / organisation's registration)                                 |  |                              |
| Registered Address of APPLICANT  |  |                              |
|  |  |                              |
| Name, Designation and address of                                       |  |                              |
| authorized Contact person:   |  |                              |
| Mobile Number  |  |                              |
| Landline number  |  |                              |
| Fax Number   |  |                              |
| Email (of individual and common e-mail of APPLICANT, if available)     |  |                              |
| Name, Designation and address of                                       |  |                              |
| authorized Signatory   |  |                              |
| PAN Details (copy to be attached)                                      |  |                              |
| GST Number (copy to be attached)                                       |  |                              |
| CIN Number (if applicable)   |  |                              |
| Turnover of the APPLICANT during last                                  | Year   | Turn Over                    |
| three financial years (Please enclose copy                             |  | (Rs Crore)                   |
| of audited Balance Sheet & Profit & Loss                               | 2017-18  |                              |
| Statements)  | 2016-17  |                              |
|  | 2015-16  |                              |
| In case APPLICANT is a subsidiary company, indicate the role of parent |  |                              |
| company  |  |                              |

# EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

| Has APPLICANT have ever been  |  |   |
|---|--|---|
| debarred or blacklisted? If so, please  |  |   |
| provide details.  |  |   |
| 2.0 Technology & Experience Information   |  |   |
| 2.1 Past Experience in preceding 10 years<br>of project execution including supply,<br>installation, commissioning of Facilities to<br>produce biogas or past experience in any<br>other project work in energy/ healthcare /<br>social welfare/ infrastructure / power /<br>biomass/ transport | Documental<br>Completion   | Certificate / any other document in execution of the Plant to be            |
| Name of Project   |  |   |
| Type of Project   |  |   |
| Location of Project Site  |  |   |
| Client Name   |  |   |
| Date of Award of Work Order/LOA or Date<br>of initiation of Work  |  |   |
| Date of Commissioning   |  |   |
| Value of Work executed (INR in crore)   |  |   |
| 2.2 Technology available with APPLICANT   | _  | T to submit relevant technical<br>including documents proving in-<br>nology |
| Digester  |  |   |
| Purification system   |  |   |
| Compressor  |  |   |
| 2.3 Technology tie-ups of APPLICANT   | APPLICANT to submit relevant technical documents including documents proving technology tie-ups like MOUs, Commercial Agreements, etc. |   |
| Digester  |  |   |
| Purification system   |  |   |
| Compressor  |  |   |
| Total nos. of CBG plants owned / has<br>provided technology/ services / license by<br>the APPLICANT with capacity   | Demo/Pilot Commercial  |   |
| Details of eviating/along at individual DL (  |  |   |
| Details of existing/planned individual Plants<br>Company  | Trom which (   | JBG is to be supplied to CGD  |
| Name of plant   |  |   |
| Type of plant (demo / pilot / commercial)   |  |   |
| Type of ownership   | Own  | Others<br>(only technology provided)  |
| 1 . Jee 2. officione  |  |   |

# EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

| Plant Location         (Town/City, State, Country)         Operational, since (date of commissioning in         DD/MM/YYYY format)         Plant Capacity  | Installed:<br>Operational:<br>Average working days per year:  |  |  |
|--|---|--|--|
| Brief details on Technology deployed   |   |  |  |
| Feedstock used   |   |  |  |
| Annual Capacity: <ul> <li>Biomass/waste processed</li> <li>CBG</li> <li>Other by-products</li> </ul> Total plant area (in Acre)  | (ton per day)<br>(ton per day)<br>(ton per day)   |  |  |
| Min. Commercial Scale Plant Capacity   |   |  |  |
| Details on Technology to be used   | <ul> <li>MT/day of biomass processed</li> <li>Process Flow Diagram</li> <li>Feedstock which may be used</li> <li>Main products &amp; by-products</li> <li>Utilization of by-products</li> <li>Recycling of water</li> <li>Effluent discharge yield and its treatment /<br/>Zero liquid discharge/ water reuse</li> <li>Whether technology is flexible to scale up</li> <li>Energy efficiency initiatives</li> <li>Overall material balance (@ 1 tonne of<br/>biomass processed)</li> <li>Other significant information</li> </ul> |  |  |
| The prospective APPLICANTS shall clearly<br>specify Plant-wise the name of the concerned<br>CGD COMPANY through which they choose<br>to market the CBG and CBG generation per<br>Plant<br>However, the APPLICANTS can choose to<br>apply to different CGD Company for marketing<br>their CBG produced from different Plants<br>located at different locations. | S.CBG<br>Plant<br>LocationName of<br>CGD<br>Company<br>through<br>which<br>CBG to<br>be<br>retailedName of<br>GA of<br>CGD<br>Company<br>tity<br>y in<br>Which<br>CBG to<br>be<br>retailedName of<br>GA of<br>CGD<br>Company<br>tity<br>y in<br>tonne<br>CBG to<br>be<br>day)   |  |  |
| (for more than 4 CBG Plants, additional lines should be added)   | 2   |  |  |

# EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

|  | 3 |  |  |
|--|---|--|--|
|  | 4 |  |  |
|  |   |  |  |
| Authorized Signatory                     |   |  |  |
| Designation                              |   |  |  |
| Stamp                                    |   |  |  |
| Date                                     |   |  |  |
| Telephone/ email of authorized signatory |   |  |  |

Note:

1. The APPLICANT must submit all relevant documentary evidence with reference to above.

#### 2. All the documents to be submitted by the APPLICANT should be self-attested.

3. Please provide the description in details for clear understanding. Attach separate sheets, if required.

receivership or similar proceedings.

EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

#### Annexure II

#### (On APPLICANTS letterhead)

#### AFFIDAVIT

\_\_\_\_\_, the \*Director / Proprietor / Partner / Authorized signatory of \_\_\_\_\_ (mention name of firm/company and its complete address) do here by solemnly affirm and declare as under:-1. That our Firm / company i.e. \_\_\_\_\_ (mention name of \*firm/ company) is registered vide Registration No. under the provisions of \_\_\_\_\_\_ (mention the name of the Act). 2. That our Firm / company i.e. (mention name of \*firm/ company) has applied in response to the Expression of Interest for Supply of Compressed Bio Gas (CBG) to CGD Company across India. 3. That (mention name of firm/company) is eligible to submit the aforesaid application as it not is under liquidation, court

- 4. That all the information, documents and declarations submitted in/with our application are correct to the best of our knowledge and understanding.
- 5. That if any information, document or declaration submitted in/with our application, is found to be incorrect at a later date, we indemnify \_\_\_\_\_ (CGD Company name) against any loss due to this and \_\_\_\_\_ (CGD Company name) may take any action as deemed fit.

Place: Date: (Sign. & Seal of Authorized Signatory)

# EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

| List of Geographical Areas (GA) for which EOI is invited |  |                          |                                 |
|--|--|--------------------------|---------------------------------|
| S No.  | Name of GA   | State                    | Name of CGD Company             |
| 1  | Patna District   | Bihar                    | GAIL (India) Limited            |
| 2  | East Singhbhum District  | Jharkhand                | GAIL (India) Limited            |
| 3  | Ranchi District  | Jharkhand                | GAIL (India) Limited            |
| 4  | Khordha District   | Odisha                   | GAIL (India) Limited            |
| 5  | Cuttack District   | Odisha                   | GAIL (India) Limited            |
| 6  | Varanasi District  | Uttar Pradesh            | GAIL (India) Limited            |
| 7  | Ramanagara District  | Karnataka                | Maharashtra Natural Gas Limited |
| 8  | Valsad (Except areas<br>already authorized), Dhule<br>& Nashik Districts                                   | Maharashtra &<br>Gujarat | Maharashtra Natural Gas Limited |
| 9  | Sindhudurg District  | Maharashtra              | Maharashtra Natural Gas Limited |
| 10   | Pune City including<br>Pimpri- Chiechwad &<br>adjoining contiguous areas<br>Hinjewadi, Chakan,<br>Talegaon | Maharashtra              | Mahrashtra Natural Gas Limited  |
| 11   | Jhansi (part) District   | Uttar Pradesh            | Central UP Gas Limited          |
| 12   | Bareilly (part) District   | Uttar Pradesh            | Central UP Gas Limited          |
| 13   | Kanpur (part) District   | Uttar Pradesh            | Central UP Gas Limited          |
| 14   | Faizabad & Sultanpur<br>Districts  | Uttar Pradesh            | Green Gas Limited               |
| 15   | Unnao (Except areas<br>already authorized)<br>District   | Uttar Pradesh            | Green Gas Limited               |
| 16   | Agra   | Uttar Pradesh            | Green Gas Limited               |

## Annexure III

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# EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

| 17 | Lucknow   | Uttar Pradesh  | Green Gas Limited                   |
|----|---|----------------|-------------------------------------|
| 18 | Indore (including Ujjain<br>City) (part) District             | Madhya Pradesh | Aavantika Gas Limited               |
| 19 | Gwalior (part) District                                       | Madhya Pradesh | Aavantika Gas Limited               |
| 20 | Kakinada  | Andhra Pradesh | Bhagyanagar Gas Limited             |
| 21 | Vijaywada   | Andhra Pradesh | Bhagyanagar Gas Limited             |
| 22 | Hyderabad   | Telangana      | Bhagyanagar Gas Limited             |
| 23 | Raigarh District (excluding areas already authorized)         | Maharashtra    | Mahanagar Gas Limited               |
| 24 | Mumbai & Greater<br>Mumbai                                    | Maharashtra    | Mahanagar Gas Limited               |
| 25 | Thane Urban and adjoining municipalities                      | Maharashtra    | Mahanagar Gas Limited               |
| 26 | Agartala  | Tripura        | Tripura Natural Gas Company Limited |
| 27 | Gomati District   | Tripura        | Tripura Natural Gas Company Limited |
| 28 | West Tripura (Except<br>areas already authorized)<br>District | Tripura        | Tripura Natural Gas Company Limited |
| 29 | Dehradun District   | Uttarakhand    | GAIL Gas Limited                    |
| 30 | Dewas (part) District   | Madhya Pradesh | GAIL Gas Limited                    |
| 31 | Sonipat (part) District                                       | Haryana        | GAIL Gas Limited                    |
| 32 | Meerut (part) District  | Uttar Pradesh  | GAIL Gas Limited                    |

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# EOI FOR SUPPLY OF COMPRESSED BIO GAS (CBG) TO CGD COMPANIES

| 33 | Bengaluru Rural and<br>Urban Districts                           | Karnataka         | GAIL Gas Limited   |  |
|----|--|-------------------|--|--|
| 34 | Firozabad (Taj Trapezium<br>Zone)                                | Uttar Pradesh     | GAIL Gas Limited   |  |
| 35 | Giridih & Dhanbad<br>Districts                                   | Jharkhand         | GAIL Gas Limited   |  |
| 36 | Dakshina Kannada District  | Karnataka         | GAIL Gas Limited   |  |
| 37 | Sundargarh & Jharsuguda<br>Districts                             | Odisha            | GAIL Gas Limited   |  |
| 38 | Ganjam, Nayagarh & Puri<br>Districts                             | Odisha            | GAIL Gas Limited   |  |
| 39 | East Godavari District<br>(excluding area already<br>authorized) | Andhra Pradesh    | Godavari Gas Private Limited   |  |
| 40 | West Godavari District   | Andhra Pradesh    | Godavari Gas Private Limited   |  |
| 41 | Kota (part) District   | Rajasthan         | Rajasthan State Gas Limited  |  |
| 42 | Haridwar District  | Uttrakhand        | Haridwar Natural Gas Private Limited                                       |  |
| 43 | North Goa District   | Goa               | Goa Natural Gas Private Limited  |  |
| 44 | Vadodara   | Gujarat           | Vadodara Gas Limited   |  |
| 45 | Seraikela-Kharsawan<br>District                                  | Jharkhand         | GAIL Gas Limited   |  |
| 46 | West Singhbhum District  | Jharkhand         | GAIL Gas Limited   |  |
| 47 | Raisen, Shajapur and<br>Sehore Districts                         | Madhya<br>Pradesh | GAIL Gas Limited   |  |
| 48 | Mirzapur, Chandauli and<br>Sonbhadra Districts                   | Uttar Pradesh     | GAIL Gas Limited   |  |
| 49 | Gwalior and Sheopur<br>District                                  | Madhya Pradesh    | Rajasthan State Gas Limited  |  |
| 50 | Cachar, Hailakandi &<br>Karimganj Districts                      | Assam             | Consortium of Assam Gas Company<br>Limited, Oil India Limited and GAIL Gas |  |
| 51 | Kamrup & Kamrup<br>Metropolitan Districts                        | Assam             | Limited  |  |